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## GUY WAIZEL



Link: <https://www.linkedin.com/in/guywaizel/>

### EXPERIENCE

#### 2025 -Present

##### **Tech Evangelist Cato Networks**

- Lead research initiatives in cybersecurity, cloud, and AI, publishing blog articles, whitepapers, and papers.
- Bridge communication between technical teams, marketing, and the global tech community.
- Host webinars and mega-casts for partners and customers, showcasing tech innovations.
- Investigate global cyber threats as part of the Cato CTRL team and publish threat analyses.
- Contribute to product roadmap and development planning, aligning innovation with market needs.
- Present research and innovations at international conferences.

#### 2022 - 2025

##### **Field CTO, Security (Evangelizing Cybersecurity & AI, Solution Architect, Senior Presales Advisor) Commvault (NASDAQ: CVLT)**

- Product evangelist, representing solutions to clients and industry audiences to boost brand visibility.
- Develop and refine cyber resilience solutions, addressing emerging threats through in-depth research and analysis.
- Provide cybersecurity expertise to support sales, deliver tailored demos, and address technical inquiries to enhance customer engagement.
- Recommend innovative solutions aligned with product offerings to strengthen client security and satisfaction.
- Lead technical team enablement, analyzing cybersecurity trends and regulations and authoring technical blogs and white papers.

##### **Director, Technical Product Operations, Security**

- Managed post-acquisition integration of TrapX, ensuring seamless product integration, advanced innovation, product development, and threat detection capabilities.
- Collaborated with engineering closely, Led Product and Technical Operations teams, driving service excellence, innovative features, and integration success.
- Oversaw product releases, beta programs, and field readiness efforts.

## 2014 - 2022

### Head of Product & COO

#### TrapX Security, acquired by Commvault (NASDAQ: CVLT)

- Developed and managed product roadmaps, lifecycles, market alignment, and product integrations.
- Managed global cybersecurity operations and the technical M&A due diligence process.

### VP, Global Cybersecurity Operations

- Managed global cybersecurity operations and driving field insights to improve product visibility.
- Director of Global Cybersecurity Operations and Services
- Led teams in presales, incident response, and threat hunting using advanced analysis tools.
- Supported product management with beta programs, roadmaps, and conducted forensic reports.

## 2009 - 2014

### Manager of Professional Services and Technical Support Synerion

## 2006 - 2009

### Manager of Worldwide Technical Support and Outsourced IT & Security AeroScout, A Stanely Healthcare Company (NYSE: SWK)

## 2005 - 2006

### Service Engineering Specialist Algotec, A Philips Company (NYSE: PHG)

## 2003 - 2005

### Technical Support Manager EMEA & APAC Blue Pumpkin Software, A Verint Company (NASDAQ: VRNT)

## EDUCATION

2022 – 2025 PhD Candidate, Economics and BA (Marketing Strategies, Cloud Adoption, Security& AI)  
UAIC (submitted thesis)

2006 - 2008 MBA  
Netanya Academic College

1998 - 2003 BSC Technology Management  
Holon Institute of Technology

## COURSES

CISSP, Ethical Hacking, Linux Administration, Malware Analysis, Penetration Testing, Reverse Engineering and Exploit Development

## LANGUAGES

English and Hebrew: Fluent

## SKILLS

Presales Expertise in Security Solutions, Strategic Leadership, Security Operations and Incident Response Management, Global Security Teams Leadership, Forensic Analysis, Customer-Focused and Results-Driven, Deep Expertise in Cybersecurity Technologies and Products, Cloud Security and AI, Academic and Technical Writing, Event Keynote Speaking, Strong Presentation Skills, and Advanced Research Methodologies.

## PUBLICATIONS

<https://www.linkedin.com/in/euvwaizel/details/publications>

Dated May 9th, 2025  
G.W. Guy Waizel